



ELM Workshops on international job-hunting tactics

Looking for work around the globe:

What does it entail:

Because careers no longer stop at the border, students will benefit from orientating themselves towards the international labour market.

This interactive workshop gives recently graduated students the answers to frequently asked questions concerning working abroad. What do employers expect from foreign applicants? What is the best way to distinguish oneself? Or, how can you ensure that your CV gives the impression you have been living abroad your whole life?

Besides the extensive information and advice ELM will offer about working abroad, cultural management differences and applying internationally, information will be provided concerning specific countries and their own specific application matters. The countries, from Australia to Asia, will be discussed at the request of the students.

Duration: This workshop lasts for 3 hours.

Size of group: ELM regularly presents this workshop to approximately 20 students. Of course, we can also present it to larger groups of students; however it will then turn more into a lecture relating to job-hunting in different countries and the cultures you engage in when looking for work abroad. If you prefer a more interactive workshop style, we have to limit the group to approximately 20 students for it to be an intensive and interactive session about working and looking for work in different cultures.

Content: Focus on job-hunting in 40 different countries. However, a strong link to cultural sensitivity and what international working with/in different cultures entails.

Costs: 850 Euro exc. VAT, plus travel & accommodation expenses (if applicable).

ELM Workshop “Looking for work in the Netherlands”

What does it entail:

You have started to love the grey skies, the "chocolade hagel" on your sandwich and the rather direct way of giving criticism, all of which are quintessentially Dutch. You have decided to stay in the Netherlands after graduation and to look for work in the Netherlands. But where do you find information, what can you expect during an application interview, can you indeed phone-up prospective employers and are references required? This workshop provides accurate information on the job-hunting process in the Netherlands. The workshop provides useful tips, gives insight in the skills most sought after and helps young professionals to apply successfully in the Netherlands.



After the workshop, graduates will feel more at ease when looking for a job in the Netherlands. We will have discussed practical information and real-life examples on cultural management differences, work habits, application procedures and national differences in CV writing.

Duration: This workshop lasts for 3 hours.

Size of group: ELM regularly presents this workshop to approximately 20 students. Larger groups of participants are no problem, but will limit the interactive character of the workshop.

Content: Focus on job-hunting in the Netherlands for foreign, graduates/students. In this frame, information is related to cultural differences, and the do's and don'ts of Dutch application procedures.

Costs: 850 Euro exc. VAT, plus travel & accommodation expenses (if applicable).

PhD International Career Guidance workshops **“Expanding Opportunities”** **PhDs get to grips with their international career development**

What does it entail:

Post-Docs and PhD students often face questions surrounding career development, which differ from the issues which regular employees are confronted with. Those (temporary) employees have to prepare for their next career step, a step that is not necessarily taking place at that time in the academic world. To be able to move ahead they need some guidance. They need to know their strong points (and weak points). They need to learn the power of networking. They need an understanding of labour market opportunities in both academia and the profit sector. They should be aware of international opportunities. This series of workshops is aimed at bringing clarity to career development for academics in their early career. With a small group of PhD students we will work in highly interactive sessions:

- Creating an insight into personal and career goals
- Providing a systematic process for exploring career needs
- Focusing on current position, desired destination, and unique personal resources (subjects of interest, skills, values, style)
- Enhancing practical career skills (in a global world)
- Comparing career options for formulating an action plan.

Our approach focuses the attention on strengths and possibilities. After the 3 workshop sessions, participants will have their own action plan for career development. But more importantly, they will be able to act on that action plan and take their career towards the next level.

Duration: This workshop takes a full day (9am-5pm), followed by two afternoons (1pm-5pm).

Size of group: Maximum of 12 PhD students or Post-Docs.

Content: Focus on how to develop the early career of Post-Docs and PhD students. Make them aware of the (international) opportunities in both academia and the (not-for-)profit sector.

Costs: Daily fee is 1350 Euro and for half days the fee is 850 Euro exc. VAT. Total delivery fee is 3050 Euro exc. VAT, plus travel & accommodation expenses (if applicable).



How to make international career decisions:

What does it entail:

This workshop prepares you to start your international career before saying 'goodbye' and packing your bags, because an international career needs more than just a mere CV translation. It gives you insightful information on how to make a decision concerning an international career. Participants will learn which issues need the utmost priority and receive valuable tips to reach their international career goals spot-on, and without any regrets!

Duration: This workshop lasts 2 hours.

Size of group: Preferably a maximum of 20 people to allow an interactive workshop style.

Content: Focus on what skills and capabilities companies/organisations are looking for and how and why you have to develop these skills.

Costs: 950 Euro exc. VAT, plus travel and accommodation expenses (if applicable).

How to manage cultural differences:

What does it entail:

Did you realise that in an Asian work environment, doing something correctly is better than doing something fast? In Europe on the other hand - and in most Western labour markets in general - faster is usually better! As a European going to work in Asia or vice-versa, how do you prepare yourself for this challenge? What kind of technicalities do you need to be aware of? This workshop on managing cultural differences will help resolve uncertainties and potential hesitation by illustrating how to gain a degree of cultural sensitivity and explaining the value of differences. The workshop equips you with the basic skills to successfully pave a path towards a career in a distinctive culture other than your own.

Duration: This workshop lasts for 2.5 hours.

Size of group: Approximately 80 to 160 people. If above 90, we will need to run two 'games' simultaneously.

Content: The perfect way to end a conference or seminar: a very active game that we play to really experience living/working in a different culture (we need to describe this to you by phone to truly convey the message!)

Costs: 1750 Euro exc. VAT, plus travel & accommodation expenses (if applicable).

